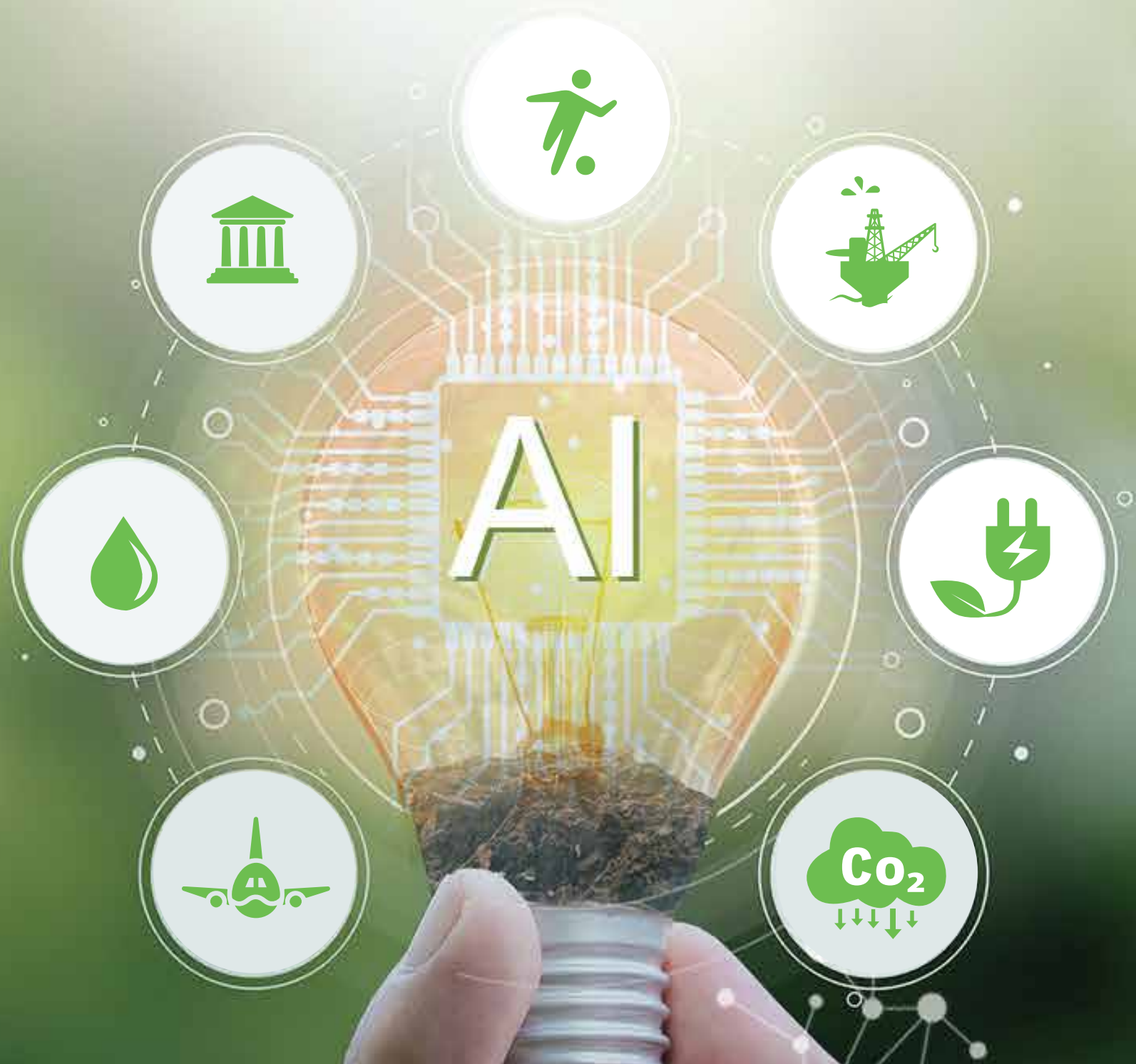


The GBM logo is positioned in the top left corner of the page. It consists of the letters 'GBM' in a bold, white, sans-serif font. The background of the top half of the page is a photograph of a modern glass skyscraper, with the sky and green trees visible through the windows. The bottom half of the page features a vibrant, abstract graphic design with curved lines and a pattern of small blue dots on a dark blue background, transitioning from green to blue.

GBM

CORPORATE PROFILE

LEADING DIGITAL TRANSFORMATION



Executive Message

The world around us is undergoing a remarkable transformation driven by the continuous and fast innovation in digital technology. It has reshaped every aspect of our lives, revolutionizing how we live, work, and connect. In this dynamic and ever-evolving landscape, GBM is steadfast in its commitment to leading the way and supporting our customers with their digital transformation journey leveraging AI capabilities while improving our Environmental, Social and Governance (ESG) goals.

GBM has the expertise, experience, and strategic partnerships with the global technology and services leaders enabling GBM to provide exceptional value by embracing innovation, constantly striving to improve and delivering success to our clients.

As your IT and Digital Transformation (DX) trusted partner, GBM offers a wide range of industry-leading software, infrastructure, digital business solutions, and security solutions. Our rich services capabilities and portfolio of Cloud, Integration, Analytics, AI, Managed Services, SOC Services, and 24x7x365 support further demonstrate our commitment to excellence.

We prioritize environmental responsibility in today's business world. Our commitment involves guiding our clients through their sustainability journey. By partnering with us, clients can create their ESG strategy, adopt leading ESG reporting and program tracking solutions, and utilize tools to minimize their carbon footprint. GBM stands as a trusted advisor, making a positive impact on clients' bottom line and the planet.

GBM is renowned for its expertise, reliability, and innovation. We have built our reputation by being a reliable partner and by delivering tangible results for our clients. Our customers and employees are our most valuable stakeholders. We strive to be the best company to work with and work for.

Is your Business Ready for the Digital World?

The rapid advancements in **digital technology** have significantly impacted our lives, work, and communication methods. Various industries have recognized the advantages of digital transformation within their businesses.

However, navigating the complex landscape of **digital solutions** can be very challenging. Hence, it is crucial to partner with a competent ally who has the experience and capabilities to execute improved productivity and enhanced customer experience, while being cost effective.

Let us be your trusted partner as you embark on your path to the digital realm. Together, we will navigate the intricacies of **digital transformation** and help you unlock the vast opportunities that lie ahead.



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World-Class Digital Solutions

Tailored Solutions for your Unique Needs

With over three decades of experience, our team has been successfully delivering enterprise and mission-critical systems to more than 150 entities in Qatar across various sectors, supporting their unique digital journeys. With Generative AI, we are collaborating with our clients to provide customer-centric solutions while safeguarding the security through our expertise.

Your Trusted Partner for Digital Transformation

Combining our team's extensive capabilities, deep experience, and an impressive portfolio of products and services, we have established partnerships with global technology innovators like IBM, Cisco, and Microsoft. Together, we will empower your business and provide comprehensive support on your digital transformation journey.

Continuous Development and Unrivalled Support

We are committed to continuous improvement and development of our team's capabilities and refining our internal processes. This dedication allows us to seamlessly deliver the best services and support to our clients throughout the year. We value our customers as much as we always strive to surpass their expectations.

Embracing Diversity, Values, and Trust

GBM values the diverse culture of our people. We are proud of our solid ethical and corporate principles. As a Qatari company, we adhere to international business standards and prioritize building and nurturing long-lasting relationships based on mutual trust and excellence with our clients.

About GBM

We provide the widest range of solutions in Qatar as your end-to-end partner for digital transformation, encompassing services, security and digital business solutions along with industry-leading infrastructure.

A central graphic featuring the GBM logo in green and the word 'OVERVIEW' in grey, enclosed in a white circle. This circle is surrounded by a thick, multi-colored ring (blue, dark blue, green) with a dotted line and small circles extending from its right side to connect to the statistics.

GBM

OVERVIEW



100%
Qatari
Company



34+
Years of
Experience



250+
Employees

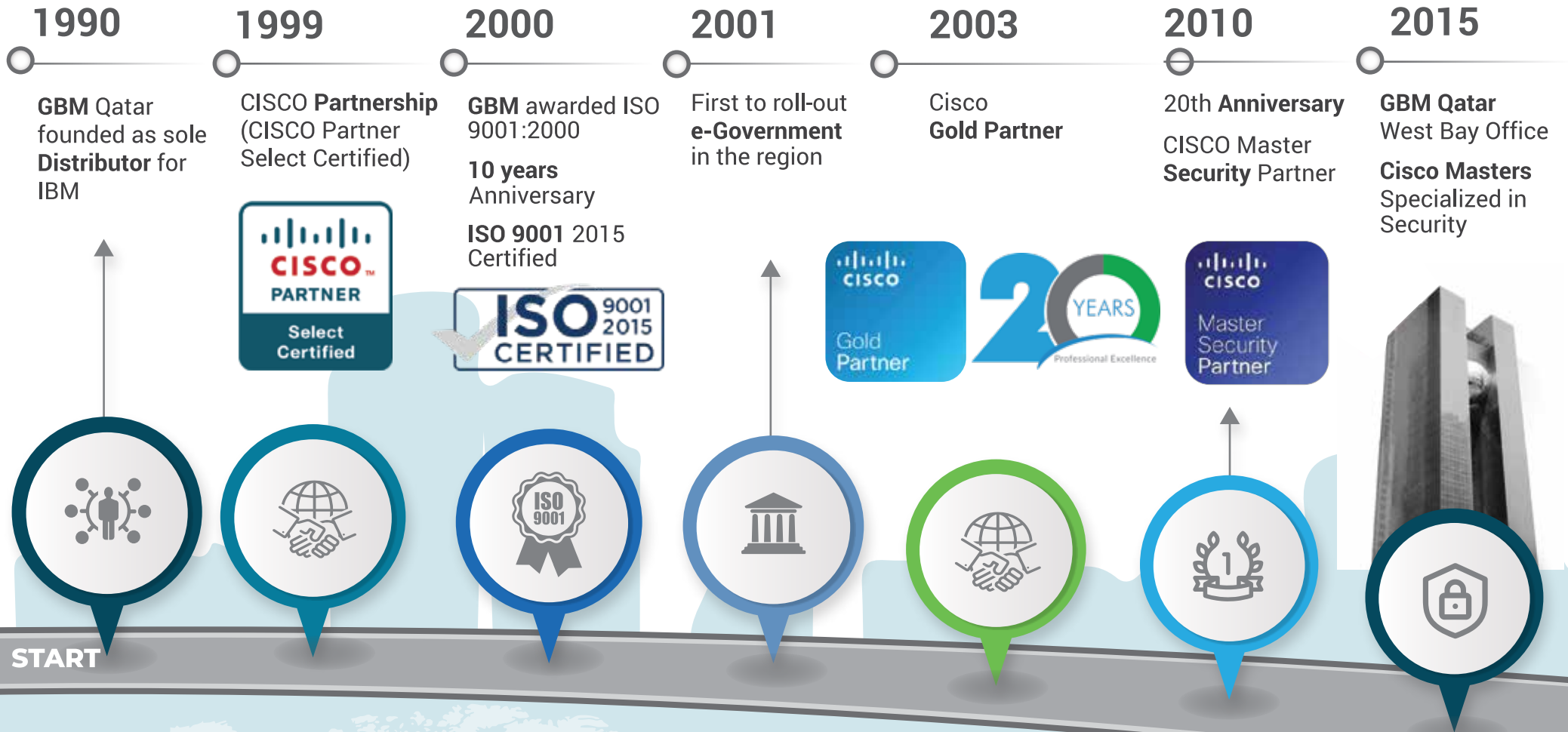


26+
Nationalities



150+
Clients

GBM Milestones



The constantly changing fields of digital and information technology have had a big impact on how we communicate, work, and live. As a leader in this rapidly changing industry, GBM Qatar has also enhanced its business environment to support our clients as they embrace and successfully navigate the tremendous challenges of their digital transformation journeys.

2018

GBM Rebrand: Leading Digital Transformation

Cisco Master Specialized in Networking

New Age Banking Award



2019

IBM Platinum Business Partner

IBM Business Partner of the Year

Launch of the SILA App/Website



2020

Microsoft Gold Partner

30th Anniversary

200+ Employees



2021

GBM Command Center

Dell Platinum Partner ISO 27000

ISO 27001: "Information Security Management System"

GDX Government Data Exchange

Dell Technologies Platinum Partner



2022

ISO 20000: "IT Service Management"

ISO 14001: 2015 "Environmental Management System"

ISO 45001: "Occupational Health and Safety Management System"

Started providing Managed SOC Services



2023

Microsoft Solution Partner for :Data & AI, Digital & App Innovation, Modern Work, Infrastructure

Became **Google Partner**




2024

The Best Cloud Computing Solution award at the QDBA 2023





Customer Industry Segments

A close-up photograph of two hands, one from the left and one from the right, holding two interlocking puzzle pieces. The piece on the left is orange, and the piece on the right is green. The hands are positioned as if they are about to fit the pieces together. The background is a soft, out-of-focus blue with a subtle grid pattern of thin white lines. A semi-transparent blue horizontal bar is overlaid across the middle of the image, containing white text.

Today, we work with more than 150+ organizations of all sizes and industries on their journey to digital transformation. We bring industry domain knowledge expertise and follow industry-proven methodologies.

Customer Centric Approach

We accompany clients through every stage of their digital journey, from consultancy services to assess their business requirements to meticulous roadmap planning and design, solution implementation, ongoing support, maintenance, and more.

Design & Architect

We design and architect an end-to-end solution to meet your digital transformation objectives.

Manage

Strategic Resource Management. We are your dedicated partner for resource deployment, staff augmentation, out tasking, and comprehensive asset and human resource outsourcing; all tailored to support the growth and evolution of your business.

Consult

We analyze your business needs and advise on the best strategy for digital transformation.

Implement

We specialized in designing, building, and implementing world class solutions tailored to meet your business needs on time and on budget.

Support

We pro-actively support your IT environment, preventing costly downtimes, and ensuring 24x7x365 availability. Our customers receive multiple regional innovation awards, showcasing their commitment to embracing the latest digitalization technologies.

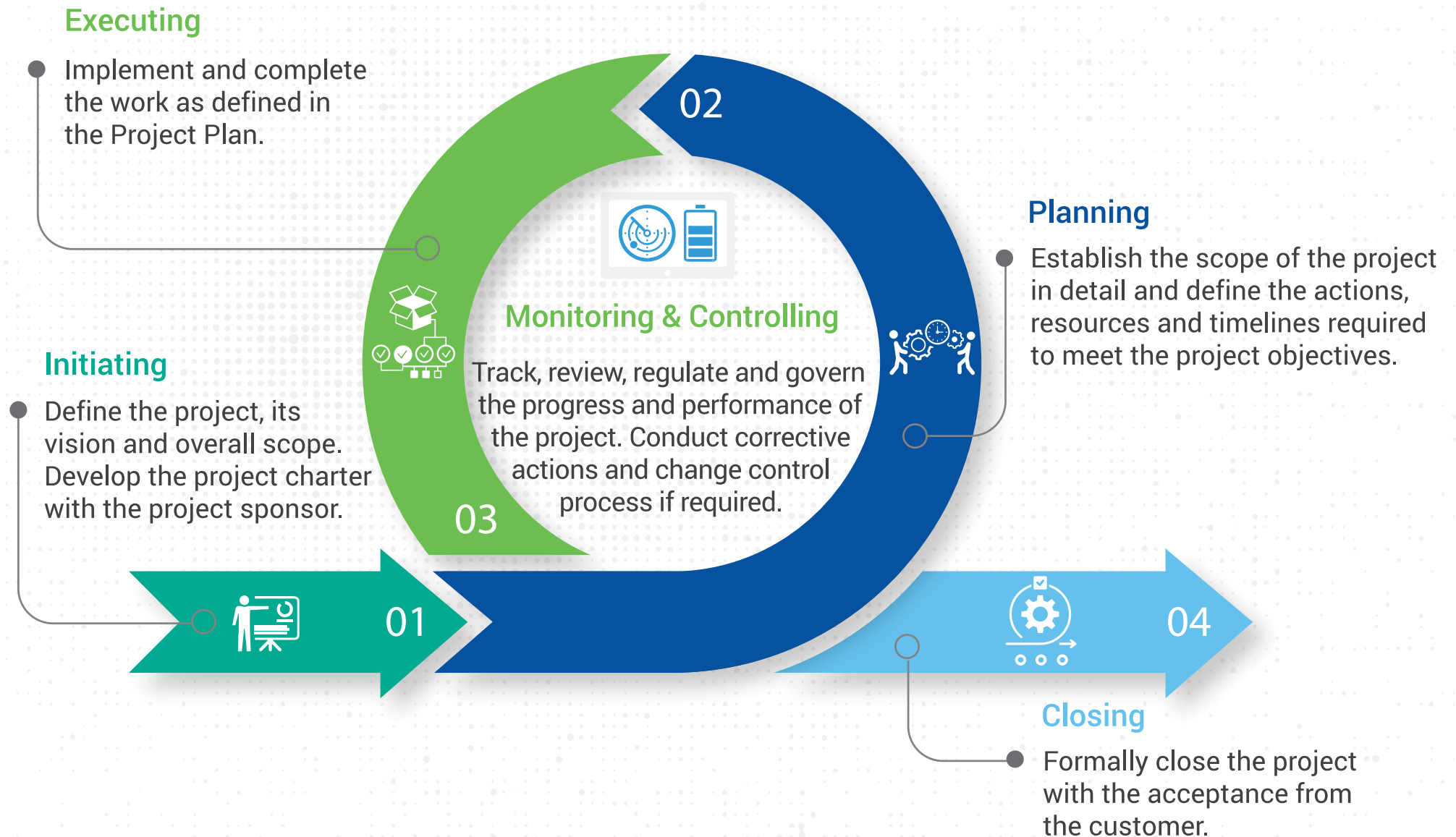


ISO





GBM Project Management Methodology



Our Solutions Portfolio

Achieve greater agility, improve efficiencies, transform customer experiences and opportunities for new revenue generation.

Transform and unlock the opportunities that digital technologies offer. Work with the right partner that has the expertise, experience and technologies to support you on your journey to digital transformation.



Infrastructure Solutions

02

Your infrastructure matters. **Achieve higher levels of business performance** that enable you to derive more from your IT investments. Have access to leading technologies and expertise to implement an end-to-end, scalable, agile, and secure digital infrastructure solution.



Software Solutions & Services

01

Our digital portfolio combines **cutting-edge technologies and solutions** to deliver exponential business impact and world-class customer experience. We pride ourselves in our expertise in UX design, Data Engineering and Analytics, Enterprise Applications, IoT, Application Modernization, OMNI Channel, IBM Software and Services, Hyper Automation, Integration, and AI and Cognitive Computing.



Managed Services

03

GBM Qatar is the preferred choice. From **total outsourcing** to our **hybrid operations model**, we incorporate industry-leading monitoring tools that **seamlessly integrate with clients' existing infrastructure** to deliver world-class IT Managed Services. Partner with us and let us manage your IT while you focus on growing your business.



Support Services

04

Experience excellence with GBM: Your **24/7/365 Support Service** provider with highly skilled team and key alliances with leading server, network, software, security, and infrastructure providers.



Industry Business Solutions

06

We offer diverse solutions at the intersection of technology and business, **solving challenges** of various Industries. Our Industry solutions leverage **advanced technologies** including AI and Machine Learning, to enhance operational efficiency, optimize processes, drive growth, and future-proof businesses.



Security Solutions & Services

05

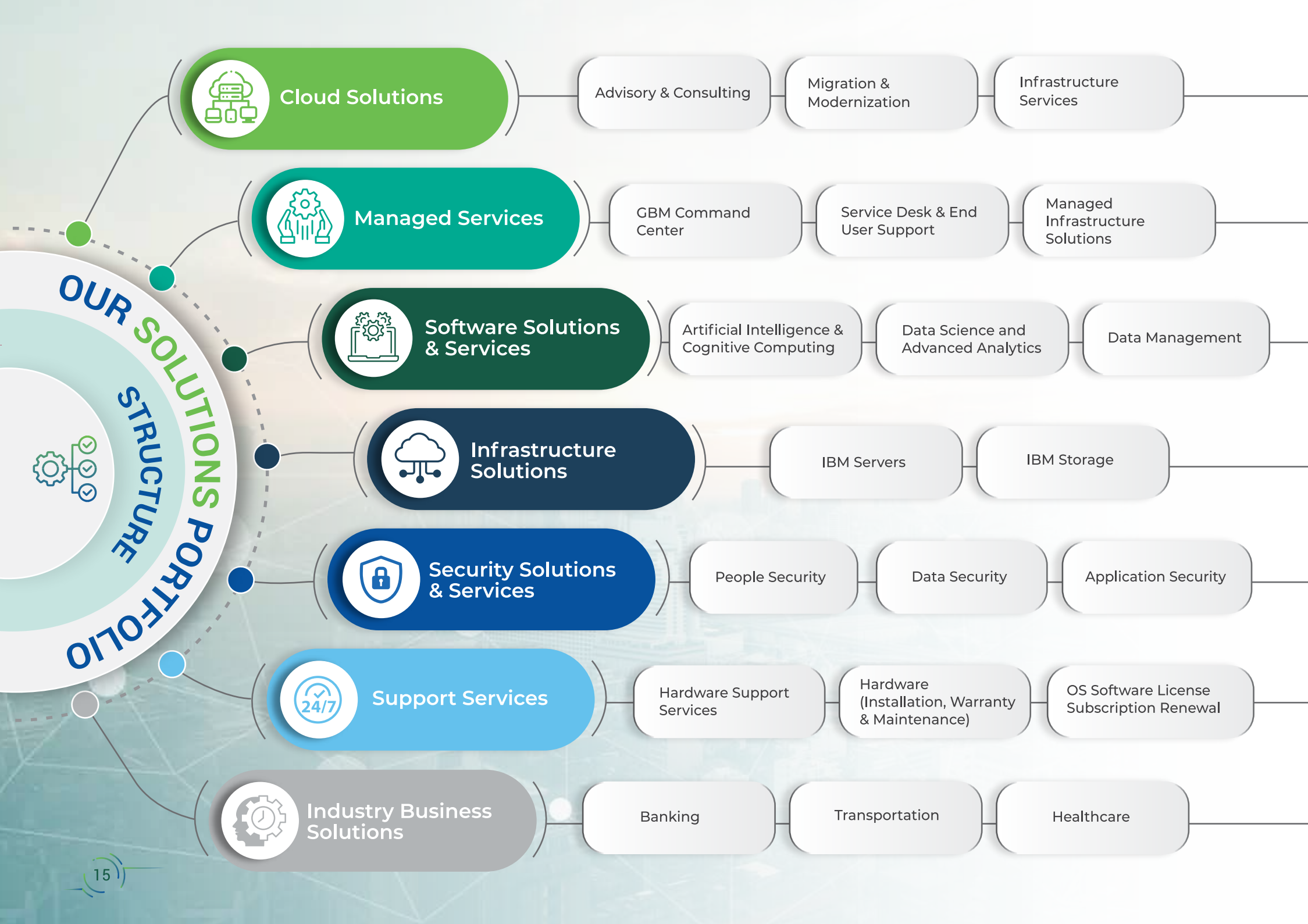
We take a **holistic approach** to cyber risk mitigation, focusing on people, processes, and technology, covering a **wide range of security areas** including identity, networks, data governance, security intelligence, and analytic solutions and services. These solutions allow us to build the right security strategy for your business applications, on-premises or in the cloud, and **protect your assets** from any evolving threat.



Cloud Solutions

07

GBM is **the right cloud solutions partner** for your digital transformation. We create **unique Cloud Solutions built for each customer's specific needs**. GBM offers Cloud Consulting, Cloud Migration & Modernization, Infrastructure Services, Cloud Security, Data Transformation & AI, Industry-Specific Cloud Services, DevSecOps, Cloud Business Applications & Cloud Operations.





Cloud Security

Data & AI

Business Applications

Digital Workplace

Managed Cloud Services

Managed Application Services

Managed Security Services

Managed Backup & DR Services

Managed Outsourcing

Business Operations

Blockchain & IOT

OMNI Channel & Customer Experience

Application Modernization (Cloud Ready)

Enterprise Application Integration

Business Automation

IBM SW & Services

Facility Infrastructure

Virtualization & Automation- Intel Servers - Data Center Services (DR, Storage Services, Business Continuity)

Networking

Digital Mobile Work Place

Network Security

Security Operations Centre

Endpoint Security

Security Governance Risk and Compliance

Security Detection & Response

Predictive Security

Software Support Services (24x7x365)

Data Center Support Services

Health Check & Preventive Maintenance (Hardware & Software)

Relocation Services

IT Supplies Sales

Government

Education

Telecommunications

Insurance

Energy and Utilities

Awards and Certifications

2018



2019



2020



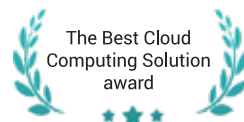
2021



2022

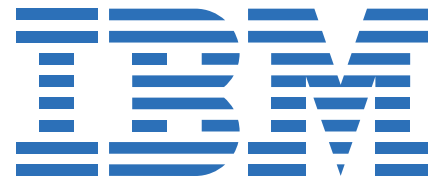


2023-2024





Some of our Strategic Partners





More Value For You

Customer First



01

GBM focuses on its customers, technology, business and processes to ensure a holistic approach to providing value and the best customer experience.

24x7x365 Support



02

On-the-ground teams of skilled experts, connected to our partners worldwide support centers, offering round-the-clock local support and services to over 250 customers.

We Understand Qatar Market



03

We understand the requirements of the Qatar market and follow international methodology and best practices.

Proven Record of Success



04

Drawing on more than three decades of success, GBM Qatar has proven track record in delivering Mission Critical Systems and Services.

Our Culture



05

We maintain an environment that attracts, retains and develops the best talent. Our inclusive culture fosters an environment of growth and development, with a unified vision for GBM to be the best company to work with and to work for.

Business Values and Ethics



06

GBM adheres to business conduct guidelines based on strong business ethics and values: Integrity, Innovation, and Commitment.

Expertise & Innovation



07

GBM is well recognized by the world's leading technology innovators with numerous awards and accreditations.

Broad Portfolio



08

We cater the broadest portfolio of digital infrastructure solutions, business solutions, security, support, and services.

Empowering Qatar's Future

Our Impactful Role in Digital Transformation

At GBM Qatar, we take immense pride in the substantial role we have played in the growth and advancement of Qatar throughout the years. We have been instrumental in assisting government, financial, and major organizations with their innovation journey. Leading enterprises are trusting GBM as their preferred partner in developing their digital transformation journey with ESG strategy because of our unwavering commitment and dedication to delivering value and customer experience.





GBM

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